



## Annual Meeting

**AASPI will host its 2019  
Annual Meeting  
Saturday, February 23, 2019  
This event will feature  
Two very exciting programs!**

Meeting Location Diplomat West  
681 W North Ave  
Elmhurst, IL  
(Rt 83 & North Ave)

Registration 8:30am  
Meeting Begins 9:00am  
Lunch Noon  
Meeting Ends 3:30pm

### Platinum Sponsor Hawk Auto Group

### Gold Sponsors AkzoNobel asTech

Axalta Coating Systems  
Enterprise Holdings  
Finishmaster

Jack Phelan Chrysler Dodge Jeep Ram  
Countryside / Mopar Parts Warehouse  
PPG Industries

### Silver Sponsors Bionic Auto Parts & Sales Erie-LaSalle Body Shop Inc Mayer's Collision Center NCS/Single Source Parkville Auto Body

For Registration Information:  
Registration Forms are on website [www.aaspi.org](http://www.aaspi.org)  
Phone or Fax your registrations  
Or mail your registration with check or credit card  
information to:

AASPI  
726 South 2nd Street  
Springfield, IL 62704

## Featured Presenters

### Mike Anderson

*"Positioning Yourself in the Collision Repair Industry"* is Mike Anderson's program at the AASPI annual meeting.

In this session Mike Anderson of Collision Advice will present what the future looks like for Collision Repairers and how to WIN! This session will touch on but is not limited to the following:

- ▶ How Telematics and Connected Vehicles will impact the Damage Analysis Process
- ▶ How Telematics and Connected Vehicles will impact FNOL and more importantly WHEN it will happen!
- ▶ 36 % of all consumers want your services outside of normal business hours! What should you do to prepare!
- ▶ 70 % of all claims are predicted to be handled via photo or video re inspection by 2020! What should you do to prepare!
- ▶ An overview of Collision Advice's Who Pays for What Surveys! as well as an update on OEM Certifications
- ▶ Much more!!!



### Eric Newell

*"Why is Post-Repair Calibration So Important?"*



Eric Newell, asTech Market Area Manager for Illinois Indiana and Ohio, will show us why it is vital that repair facilities understand

which systems might be impacted by the repair process. Calibrating the ADAS is key to a properly and safely functioning car.

Prior to joining the asTech team, Eric was Chief Operating Officer of a 6 shop MSO in Northwest Indiana. He has spoken at many national events including Akzo National Auto Performance Group groups and SEMA.